



GREYSTONE Industrial Partners

is a Chicago-based private equity firm investing exclusively in lower middle market industrial businesses

GREYSTONE seeks opportunities where our expertise, deep network of industry relationships and capital enable significant growth. We partner with management to accelerate organic growth; identify and execute M&A; source operating and board talent; and invest in technology and capacity.

GREYSTONE is investing out of a fund with \$115 million of committed equity capital provided by families and individuals, including the GREYSTONE team. **Our strong reputation as partners is built upon decades of sector experience partnering with families, founders and management to scale their businesses.**

Investment Criteria

Size

- \$20 – 100 million TEV
- \$3 – 15 million EBITDA
- Any size for add-ons
- Conservative use of debt
- Able to reserve capital for growth

Industry Verticals

- Packaging
- Building products
- Manufacturing
- Distribution
- Industrial services

Company

- Stable or growing end market
- Durable market position
- Organic and/or acquisition growth opportunities
- Consistent free cash flow
- US or Canada headquarters

Structure

- Control investor, with structuring flexibility
- Family or founder-owned business
- Management-led recapitalization
- Corporate carve-out
- Alignment through management equity

Partnering with GREYSTONE

- Over 40 years of combined private equity experience and over 110 completed transactions
- Midwest culture with longstanding reputation for honesty, integrity and clear communication – we treat all constituents with respect and do what we say
- Align upfront on goals and value creation opportunities to create a shared vision for success
- Significant experience helping businesses scale and transform teams, systems and processes
- Committed capital provided exclusively by families and individuals; investors have a deep respect for the opportunity to partner with exceptional founders and management teams
- Efficient and nimble in transaction execution

Contact us for New Investment Opportunities

Drew Macha · Partner · dmacha@greystoneip.com · (312) 623-6655 · 150 N. Wacker Dr., Suite 2160, Chicago, IL 60606

www.greystoneip.com

GREYSTONE
INDUSTRIAL PARTNERS