

GREYSTONE Industrial Partners is a Chicago-based private equity firm investing **exclusively in lower middle market industrial businesses.**



GREYSTONE seeks opportunities where our expertise, deep network of industry relationships and capital enable significant growth. We partner with management to accelerate organic growth; identify and execute M&A; source operating and board talent; and invest in technology and capacity.

GREYSTONE is investing out of a fund with \$115 million of committed equity capital provided by families and individuals, including the GREYSTONE team. **Our strong reputation as partners is built upon decades of sector experience partnering with families, founders and management to scale their businesses.**

Investment Criteria

Size

- \$20 – 100 million TEV
- \$3 – 15 million EBITDA
- Any size for add-ons
- Conservative use of debt
- Able to reserve capital for growth

Industry Verticals

- Packaging
- Building products
- Manufacturing
- Distribution
- Industrial services

Company

- Stable or growing end market
- Durable market position
- Organic and/or acquisition growth opportunities
- Consistent free cash flow
- US or Canada headquarters

Structure

- Control investor, with structuring flexibility
- Family or founder-owned business
- Management-led recapitalization
- Corporate carve-out
- Alignment through management equity

Partnering with GREYSTONE

- Over 40 years of combined private equity experience and over 110 completed transactions
- Midwest culture with longstanding reputation for honesty, integrity and clear communication – we treat all constituents with respect and do what we say
- Align upfront on goals and value creation opportunities to create a shared vision for success
- Significant experience helping businesses scale and transform teams, systems and processes
- Committed capital provided exclusively by families and individuals; investors have a deep respect for the opportunity to partner with exceptional founders and management teams
- Efficient and nimble in transaction execution

Contact us for New Investment Opportunities

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GREYSTONE
INDUSTRIAL PARTNERS